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## Q&A

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**Exam** : **201 Commercial Banking  
Functional**

**Title** : **SalesforcenCino 201  
Commercial Banking  
Functional Exam**

**Version** : **DEMO**

1.What is configured that determines the approval process a record will go through?

- A. Original Step
- B. Entry Criteria
- C. Beginning Process
- D. Final approval action

**Answer: B**

2.Which Salesforce features are commonly used to support flexible configuration in nCino features?

9Select all that apply)

- A. Field Sets
- B. All options listed are correct
- C. Permission sets
- D. Custom Settings

**Answer: B**

3.True or False: Appending 'tool-' OR 'action-' to the beginning of an App Name on the Route object will make the Route display in the Magic Wand.

- A. True
- B. False

**Answer: A**

4.Where should an end user begin spreading from?

- A. Loan
- B. Relationship
- C. Primary Contact
- D. Credit Memo Summary Page

**Answer: A**

5.True or False: An approval process can fire email alerts to a group of users.

- A. True
- B. False

**Answer: A**